Ways of Giving to MEDICINE at Carolina

UNC
THE MEDICAL FOUNDATION
OF NORTH CAROLINA, INC.

Ways of Giving to MEDICINE at Carolina

TABLE OF CONTENTS

The Medical Foundation of North Carolina, Inc.
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INTRODUCTION

Thank you for your interest in making a gift in support of medicine at Carolina. UNC is committed to improving the health of North Carolinians and others by educating tomorrow's physicians, clinicians and researchers, supporting innovative research that translates into improvements and advances in health, and delivering quality, compassionate patient care. When you make a gift for our patients, students and faculty in support of scholarships, professorships, research and programmatic support, you share in this commitment.

From outright gifts and bequests to life-income gifts, there are many ways to tailor a gift to medicine at UNC. You can provide a current use gift, make a gift to benefit medicine in the future; make a future gift that provides you with income now, or make a current gift that helps medicine now and your family later. Both outright and deferred gifts receive favorable tax treatment. You may designate your gift for a particular purpose, department or unit, or the gift can be unrestricted for use where the needs and opportunities are greatest. A number of naming opportunities are also available, such as naming an endowed fund or a room in a facility.

We want to help you meet your personal, financial and philanthropic goals, while you make a significant impact in the area of medicine at UNC that you feel most passionate about.

The Medical Foundation of NC, Inc., a 501(c)(3) charitable not-for-profit organization, is the primary fundraising entity responsible for encouraging private gift support of programs throughout the UNC School of Medicine and the UNC Hospitals. For more information on giving to medicine at UNC, please visit our website at med.unc.edu/medfoundation.

OUTRIGHT GIFTS

Outright gifts can provide current support now to students, faculty and programs, or establish an endowment to provide funds in perpetuity for the purpose you choose. The type of asset you choose is as important as the type of gift in maximizing the tax advantages to you. By combining an outright gift with a deferred gift, you may be able to make an even more substantial investment in our mission of teaching, research, and patient care.

Gifts of cash are deductible up to 50 percent of your adjusted gross income. Gifts of appreciated property, such as publicly-traded securities or real estate, are deductible up to 30 percent of your adjusted gross income. The deduction can be taken in the year you make the gift with a five-year carryover of the excess deduction.

Cash – Gifts can be made by personal check, through credit/debit transactions, cashier's checks, or money orders. One of the easiest ways for faculty and staff to give is through payroll deduction.

Publicly-traded Securities – Gifts of appreciated securities, stocks, bonds or mutual funds transferred to Carolina provide considerable tax advantages.

Closely Held Stock – A gift of closely held stock allows you to make a sizeable charitable gift while realizing valuable tax benefits.

Matching Gifts – Your gift of cash or securities may be substantially increased when matched through your company's matching gift program. When you make a gift, ask whether your employer participates in such a program and return the appropriate form with your gift.

Memorial/Honorary Gifts – A meaningful way to remember a friend or loved one and express sympathy to their family is by making a gift in memory of them. You can also make a gift to express your appreciation by honoring someone special – a family member, a friend, a colleague, a caregiver.

Real Estate – Using real estate, such as your house, farm or commercial property, to fund a gift allows you to preserve your cash assets and receive significant tax benefits. The gift can be for all of your interest in the property or an undivided fractional interest.

GIFTS THAT FUND YOUR LEGACY

ESTATE OR PLANNED GIFTS

Bequests

Many alumni and friends would like to make a major gift to the UNC School of Medicine but cannot commit current assets for such a purpose. Through a will, you can make a more significant gift than you might ever have thought possible to benefit the future of medicine at UNC. A will or living trust is a statement about what matters most in your life that helps ensure that your intentions are clearly expressed and that they will be followed by those administering your estate.

When you name the Medical Foundation in your estate plan, you have the potential of estate tax savings and a lasting legacy that can carry your family's name. You can designate your bequest as you wish – to the unrestricted needs of a program, department or center or to a specified purpose. You can create a named endowment fund that will be invested in perpetuity, or you can also have your gift expended for immediate use.

To provide a bequest, simply include a paragraph in your will naming The Medical Foundation of North Carolina, Inc. as beneficiary. For example:

"I give, devise and bequeath (the sum of $______) or (______% of my estate or the residue of my estate) to The Medical Foundation of North Carolina, Inc., a 501(c)(3) created to maintain funds for the UNC School of Medicine with principal offices located at 880 Martin Luther King Jr. Boulevard, Chapel Hill, North Carolina, 27514-2600."

This language creates an unrestricted bequest for use by the medical school when and where the need is greatest, or you can direct your bequest to a specific program, department or center, by including "for the benefit of…" after the Foundation's name. It is very important that the bequest be correctly stated in your estate plan, and we would be happy to prepare specific language for you to share with your attorney. Informing the Foundation of your plans to benefit medicine greatly helps the Foundation in its long-range planning, and, most importantly, allows us to thank you now for your generosity. It also qualifies you for membership in the W. Reece Berryhill Society, a recognition society for those who have included medicine in their estate plans.

Types of Bequests

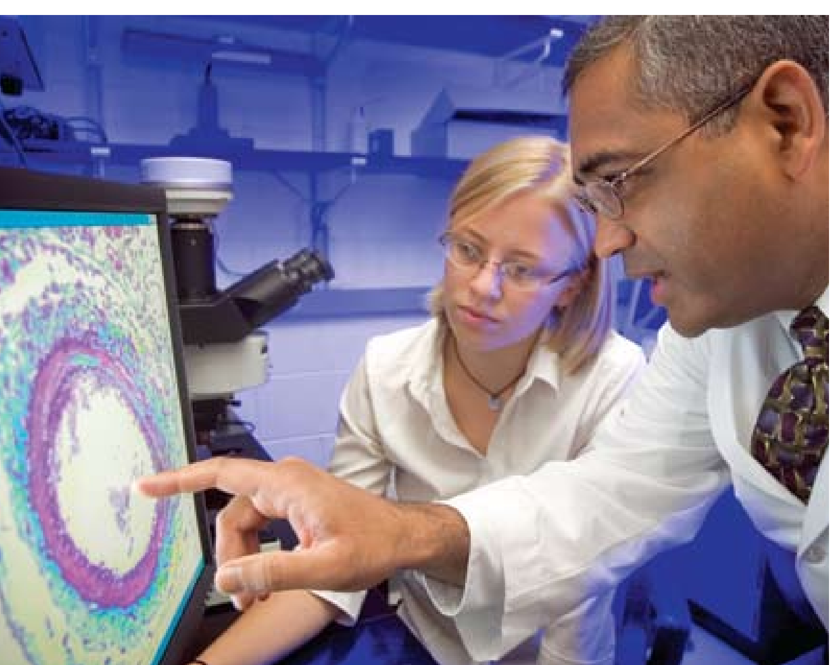
Specific bequest – states a specific dollar amount or asset which may be a gift of cash, securities, real estate or tangible personal property.

Residual bequest – names The Medical Foundation of NC, Inc. to receive all or a percentage of the remainder of the estate after your specific bequests have been fulfilled.

Contingent bequest – takes effect only if all primary beneficiaries named in the will have predeceased you. Declaring the Medical Foundation a contingent beneficiary can prevent your property from going to the state if there are no surviving heirs.

Retirement Plan Beneficiary Designation(s)

Tax-deferred retirement plan assets are a great source of retirement income but not always a good choice for making gifts to children and grandchildren. Consider using retirement plan assets to endow a scholarship or a professorship or to make a significant and meaningful gift that will support the Medical Foundation. Because of the estate tax treatment of retirement plan assets, the "cost" of the gift to your estate and heirs is often relatively small. Naming the Medical Foundation as a beneficiary of your retirement plan could make a substantial difference in the taxing of your estate and the amount transferred to your family.



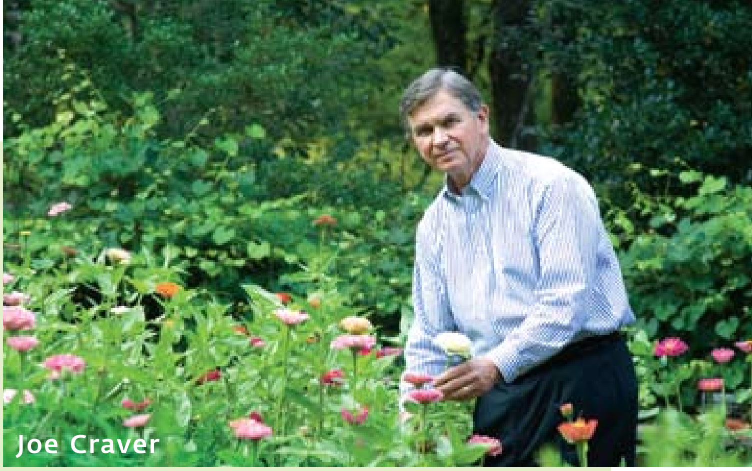
Retirement plan assets include Individual Retirement Accounts (IRAs) and assets held in accounts under 401(k) Plans, Profit Sharing Plans, Keogh Plans and 403(b) Annuity Plans. Income taxes on retirement assets are deferred but not avoided. Retirement plan assets owned at death in a taxable estate are subject to federal estate tax (and applicable state taxes). In addition, upon receipt of the retirement plan assets by the heir, distributions are subject to federal income tax in addition to applicable state income taxes. As a result, the combined taxes on retirement plan assets given at death to heirs can exceed 65 percent of the total value of the account(s).

RETIREMENT PLAN ASSETS LEFT TO HEIRS	THE ALTERNATIVE
$1,000,000 Retirement Plan Assets	$1,000,000 Retirement Plan Assets
↓	↓
$350,000 or less after tax to heirs	$1,000,000 to Medical Foundation

Retirement plan assets left to the Medical Foundation qualify for the unlimited estate tax charitable deduction and are not subject to income tax when received by the Foundation. As a result, retirement plan assets are available in their entirety to support your favorite medical programs at UNC. The bottom line is that for each $100,000 in retirement plan assets you leave to the Foundation, the effective after-tax "cost" to your estate and heirs could be $35,000 or less.

Naming the Medical Foundation as a beneficiary of your retirement plan account is one of the easiest ways to make a planned gift. Simply call your plan administrator and request a Change of Beneficiary form. In the beneficiary section, list "The Medical Foundation of NC, Inc." as the primary beneficiary for all or a portion of the account. If you would like your gift directed to a specific program, department or center, just include "for the benefit of…" after the Foundation's name. Then return the form to your plan administrator and send a copy to us for your records.

Another alternative: Charitable remainder trusts funded with retirement plan assets provide income to one or more beneficiaries for life. The remainder interest would then go to the Medical Foundation upon the death of the final income beneficiary (see page 10).



MEDICAL ALUMNUS AND RETIRED HEART SURGEON HONORS UNC

Joe Craver ’63, ’67 (MD) retired from a 31-year career as a full-time cardiac surgeon and professor of surgery at Emory University School of Medicine. Reflecting on his life, Craver felt that there were some pivotal moments for which he was very grateful. The first big one, he said, after being born to and reared by his parents, was attending Carolina as a Morehead Scholar.

“This award presented significant opportunities as well as challenges to me—to justify their selection,” he said. “I endeavored to meet those, and I’m now even more grateful for their support and for UNC.”

Leadership became synonymous with Craver on the Carolina campus. He co-captained the football team and received numerous awards as an undergraduate as well as a student at the UNC School of Medicine.

Craver felt that he would like to make a tangible gift to UNC to express his gratitude. He and his wife, Amelia, decided that they were not as dependent on his 401(k) retirement funds as expected. Also, because these funds are taxed at the maximum rate if used personally or passed as inheritance, they seemed ideal for a charitable gift. Craver sought a creative way to use these funds while he was still alive. He learned he could buy a commercial annuity within his IRA rollover account and name the UNC Medical Foundation and the Morehead Scholarship Foundation as charitable beneficiaries. Upon his death, they would receive the full corpus (currently valued at $1.25 million, plus their growth) as endowment funds. The UNC Medical Foundation will use $250,000 of these funds to establish the Joseph M. Craver Teaching Professorship. He also will make annual gifts from the annuity income he receives to provide each foundation with current resources during his lifetime.

“This way, the benefits start now for both of us,” Craver said.

Craver also purchased life insurance policies for each to protect the values of the ultimate principal distributions to both foundations.

The son of teachers, Craver enjoyed teaching every single day of his professional career, and thinks of teaching as a way to “extend one’s life’s work exponentially.” He is now taking that legacy of teaching in another direction by showing others how to discover creative ways to use their resources.

Life Insurance

When you first bought a life insurance policy, you probably hoped to ensure the financial stability of your family should something happen to you or your spouse. If your circumstances have changed, you may consider making a gift of your policy to the Foundation.

You can make a gift of life insurance by:

1. Making the Medical Foundation the beneficiary or owner and beneficiary of a fully paid-up policy.
2. Taking out a new policy with the Medical Foundation as the owner and beneficiary.
3. Using in conjunction with a life income gift to "replace" for your heirs an asset that you have given to the Medical Foundation.
4. Naming the Foundation as beneficiary of your policy and retain ownership.

The Foundation will review the current cash value and the historical investment performance of each policy it receives to determine if it is appropriate to liquidate the policy or continue to keep the insurance in force.

GIFTS THAT PROVIDE INCOME

Life Income Gifts

You may want to make a substantial gift to The Medical Foundation, but feel you cannot afford to give up the annual income the asset produces. A life income gift allows you to make a future gift to medicine while providing yourself or others with income for life or a term of years. We offer several ways to help you make a gift while retaining income for life.

You may make a life income gift by irrevocably transferring cash, securities, or other property to one of these gift plans. The funding asset is typically sold and the proceeds are reinvested to provide an income to you, your named beneficiaries, or both. Income payments are made for the beneficiary's life or, in some cases, for a term of up to 20 years. After that period, the assets remaining are used by the Medical Foundation to support the purposes you designate. By making a life income gift, you can support medicine at UNC, secure a lifetime income stream and receive an immediate income tax charitable deduction.

HAMMONDS CONTINUE CAREER-LONG CAUSE WITH PLANNED GIFT TO UNC LINEBERGER

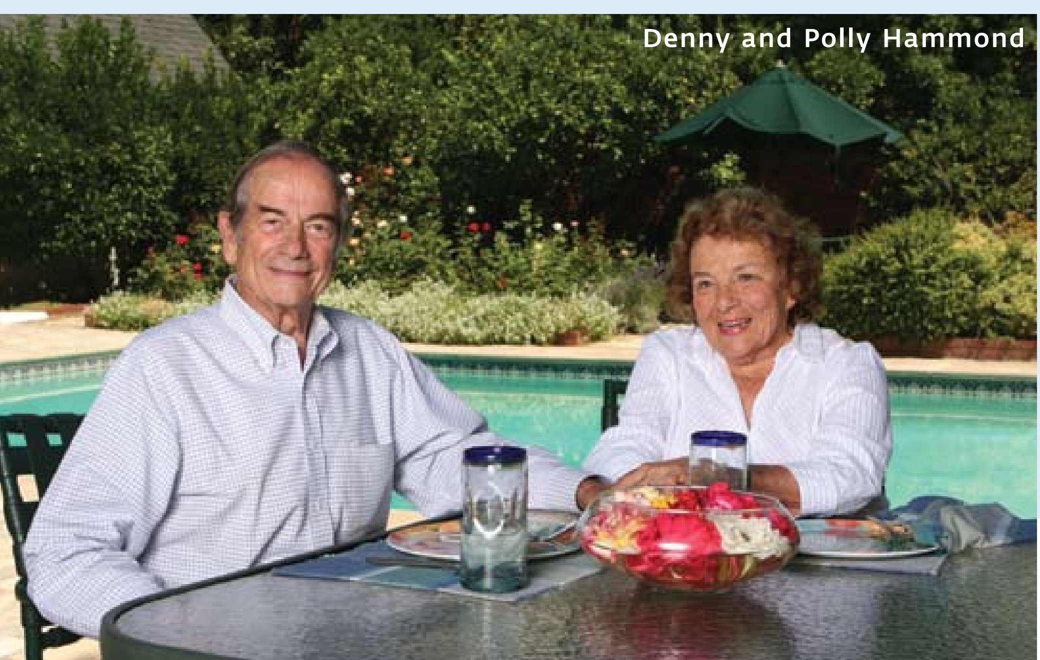
When Denman Hammond '44, '46 (CMED) and his wife, Polly, wanted to make a planned gift to help combat childhood cancer, they choose the place where his career began: UNC Chapel Hill.

Their $1.3 million gift will allow UNC Lineberger Comprehensive Cancer Center and its pediatric oncology program to make large strides in research to better understand and treat cancers that affect the smallest and most vulnerable of our population.

"Polly and I hope that our charitable remainder trust donation will assist in supporting outstanding specialists to advance research, care and teaching to benefit children and adolescents with cancer," Hammond said. The Hammonds transferred stock to the trust and designated UNC Lineberger as the charitable beneficiary. The trust pays the Hammonds some income during their lifetimes. "We have been very pleased with our decision, " he said.

Hammond's career in medicine was recognized by UNC in 1994 when he received the UNC School of Medicine Distinguished Service Award for his professional, service and leadership accomplishments. Hammond was the founding director of the University of Southern California Comprehensive Cancer Center; founder, past president and CEO of the National Childhood Cancer Foundation; a member and principal investigator of the national Children's Cancer Group for 11 years at Childrens Hospital Los Angeles, and thereafter served for 24 years as group chair. He authored or co-authored more than 300 scientific manuscripts and book chapters, and he served as a national director and officer of the American Cancer Society.

"Denny and Polly are committed to our vision to have UNC Lineberger become a national leader in curing childhood cancer," said H. Shelton Earp III, the center's director. "Denny knows first-hand that great strides have been made, but research on childhood cancer remains a critical need."



Denny and Polly Hammond

Charitable Remainder Trust

A charitable remainder trust is a gift arrangement defined by federal tax law that allows you to provide income to yourself or others for life or a term of up to 20 years while making a generous gift to the Medical Foundation. You transfer property irrevocably to a trust and specify how the income and principal are to be distributed. The trust can become effective during life or at your death.

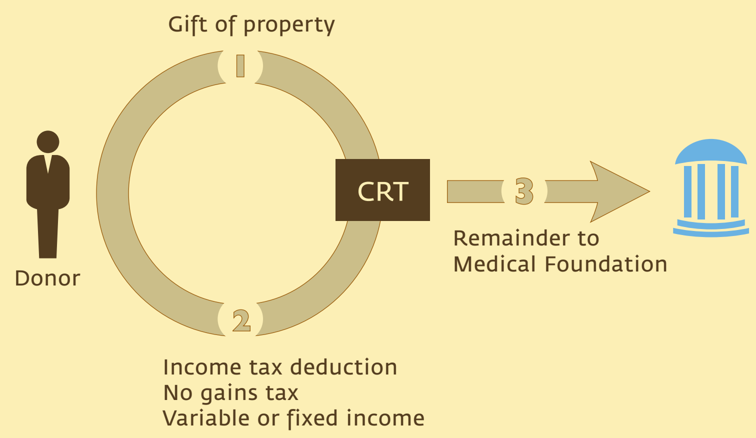
Types of Trusts

A charitable remainder unitrust (CRUT) is a trust that pays a variable income based on a percentage of the fair market value of the trust's assets, revalued annually. The Internal Revenue Code provides three variations of a unitrust – a standard unitrust, a net income trust and a FLIP unitrust.

A charitable remainder annuity trust (CRAT) is a trust that pays a fixed dollar amount each year calculated by multiplying the trust payout rate (%) by the original market value of the trust. In an annuity trust, your payment never changes.

Benefits

1. Immediate income tax charitable deduction (typically 30 to 50 percent of the trust's initial value).
2. Deferral of capital gains tax on the asset transferred into the trust if the trust is funded with appreciated assets.
3. Potential for increased income – often as much as two to three times the income earned from the contributed asset.
4. Removal of the asset from your estate for federal estate tax and probate fee calculations.



CAROLINA'S CHARITABLE TRUST INVESTMENT PROGRAM

The University of North Carolina at Chapel Hill Foundation, Inc., is available to serve as trustee of charitable remainder trusts established to benefit the University. The Foundation may serve as trustee of a trust if the remainder is irrevocably designated for the benefit of the University or any of its schools, units, departments or for any of the University's affiliated foundations. If you have charitable interests other than the University and wish for the Foundation to serve as trustee, it can do so as long as at least 51 percent of the remainder is irrevocably designated to Carolina. The minimum amount required to fund a trust in which the Foundation serves as trustee is $100,000.

Carolina's Charitable Trust Investment Program consists of two options for the investment of the charitable remainder trusts for which the Foundation serves as trustee:

The Endowment Investment Strategy for Charitable Remainder Trusts allows a trust to be invested in units issued by the Foundation that will track the performance of The University of North Carolina at Chapel Hill Investment Fund, Inc. This strategy provides access to the same investment returns as the University's endowment assets. Trusts invested in the Endowment Investment Strategy are required to have 100 percent of the remainder irrevocably designated for the benefit of the Foundation, the University or any of its schools, or affiliated foundations.

The Traditional Investment Strategy for Charitable Remainder Trusts allows a trust to be invested in investment partnerships specifically created at Carolina to invest the assets of charitable remainder trusts. These partnerships in turn invest primarily in diversified mutual funds, both domestic and international, selected by the Foundation in consultation with UNC Management Company, Inc.

Testamentary Charitable Remainder Trusts

It is also possible to create a charitable remainder trust as a part of your estate plan. With a testamentary trust, you direct part or all of your estate to be left in a charitable remainder trust, with income to be paid to one or more beneficiaries. Upon the death of the final income beneficiary, the principal will be used as you designate. It is also possible to use retirement plan assets to fund a trust at your death and eliminate the multiple layers of taxes described on page 6.

A testamentary charitable remainder trust is particularly attractive to someone who wishes to provide adequate income for a spouse or another relative but wants the remainder of the trust to come to the Foundation. In addition to providing for loved ones and helping medicine at UNC, this type of gift can also produce significant tax savings in your estate.

R.B. FITCH HONORS LONGTIME FRIEND BEN WILCOX WITH ENDOWED PROFESSORSHIP IN CARDIOTHORACIC SURGERY

For the first 30 years of their friendship, Ben Wilcox always whipped R.B. Fitch on the tennis court. But 10 years ago they switched to golf, and now Fitch is making a comeback.

Fitch ’55 joked that he’s using all the money he’s won on the golf course to fund a gift to the Carolina First Campaign. In reality, he used appreciated stock to fund a charitable remainder trust that will ultimately endow the Benson R. Wilcox Distinguished Professorship in Cardiothoracic Surgery, in honor of his friend. Wilcox ’53 ’57 (MD), an expert in congenital heart disease, pediatric cardiac morphology and pediatric chest disease, has worked at the UNC School of Medicine since 1963. From 1969 to 1998, he served as chief of the Division of Cardiothoracic Surgery.

R.B. Fitch (L) and Ben Wilcox

When he was considering making a gift, Fitch said, he wanted to give to UNC Hospitals, honor Ben and convert some appreciated stock into retirement income. So he created a charitable remainder trust, which pays him income for life. In addition, he received a sizable income tax charitable deduction. At Fitch’s death, the proceeds of the trust will be used to fund the professorship. He called the gift a win-win-win proposition. “It was just the thing to do,” he said.

Fitch, who is developing Fearrington Village south of Chapel Hill, said he has always been impressed by his friend, whom he met in the early 1960s when their families lived across the street from each other. “I like to be associated with people on top of their game,” Fitch said. “And he was always on top of his game in cardiothoracic surgery.” Wilcox, who operated on more than 2,000 children during his career, has retired from the operating room but remains a professor in the Department of Surgery.

A lifelong Chapel Hill resident, Fitch said he feels like he’s grown up with UNC Hospitals. Fitch’s father, R.B. Sr., and wife, Jenny ’60, were treated there. Wilcox operated on Fitch’s father most of one night, and Jenny fought a long battle with breast cancer before her death in 1995. “Anything having to do with illness or the hospital, Ben was my go-to guy,” Fitch said. “Every time I turned, there was Ben.”

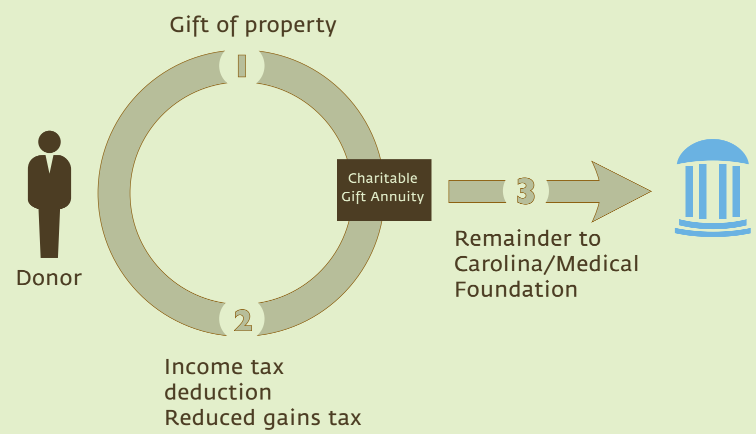
CHARITABLE GIFT ANNUITY

A charitable gift annuity is a contract between you and The University of North Carolina at Chapel Hill Foundation, Inc. This contract allows you to make a generous gift to the Foundation, while providing a guaranteed income stream to you or to you and another person for life. At the death of the final income beneficiary, the residual can pass to the Medical Foundation to be used for the purpose you designate.

Benefits

In addition to the satisfaction you'll feel for providing for the future of UNC Medicine, there are financial and tax benefits:

- Guaranteed income for life or a period of years paid to you and/or another beneficiary.
- Immediate income tax charitable deduction for the portion of the amount that represents a gift to the Medical Foundation.
- Reduction of capital gains tax if funded with appreciated assets.
- Removal of the asset from your estate for federal estate tax and probate fee calculations.



With a deferred gift annuity, you also have the ability to defer the income until a later date, such as retirement, while claiming an immediate income tax deduction. Like the current charitable gift annuity, when funded with appreciated assets, a deferred gift annuity enables a portion of the appreciation to escape capital gains taxes entirely.

Georgie Tilley

ENJOYMENT: MAKING A DIFFERENCE AS A WAY OF LIFE

For Georgie Tilley, life is about enjoyment. And recently, she turned that enjoyment into a gift that will make a tremendous impact on North Carolina Children's Hospital. First learning of the hospital a few years ago through our annual Radiothon/Telethon, it was the stories of patients and hope heard from Curtis Media Group's WPTF 680 interviews that led to Ms. Tilley's initial thoughts of her gift.

"I have been so blessed and happy all my life – enjoying every decade. When I reached my 80s, I decided that I wanted to do something that I could enjoy now, every day. I reached out to the staff of the North Carolina Children's Promise office to let them know of my intentions." says Georgie. "My enjoyment in life comes from doing things for others and I am so excited that my decision to give to the hospital will make such a difference. It has truly been a pleasure to learn more about the hospital from Dr. Alan Stiles and others that I have met at the hospital since making my gift."

The generous charitable gift annuity established to benefit NC Children's Hospital was the beginning of a wonderful friendship between Ms. Tilley and the Children's Hospital.

Ms. Tilley says, when asked about hobbies, her one "hobby" is living life to the fullest. Because of her generosity and own personal enjoyment, she will ensure that many children will be able to do the same.

(Editor's note: After the writing of this story, Ms. Tilley has continued to support the NC Children's Hospital by establishing a second charitable gift annuity.)

GIFT THAT HELPS MEDICINE NOW AND YOUR FAMILY LATER

INCOME GIFT TO MEDICINE, ASSETS RETURNED TO HEIRS

Charitable Lead Trust

With a charitable lead trust, you can create a current income interest for the Medical Foundation and provide for transfer of the trust assets to your children after a specified number of years.

A charitable lead trust is an irrevocable trust that you establish either during life or at death and pays its income, or "lead interest" to the Foundation, typically for a stated number of years. After the trust terminates, the trust assets would be transferred to the beneficiary or beneficiaries you select.

Tax Benefits

Of the charitable vehicles available to donors, the charitable lead trust is among the most complex. However, a non-grantor lead trust does offer the advantage of delivering excellent estate tax benefits to your family.

Here's an example of how a non-grantor lead trust works: If you transfer $1 million to a 20-year non-grantor charitable lead trust (you do not receive an income tax deduction), the Foundation receives an income stream for 20 years. The income, or "lead interest," is a fixed dollar amount or a percentage of the trust value as it is determined each year. In a 5 percent lead trust, the Foundation would receive $50,000 each year or $1 million over the 20-year period. At the end of the trust term, the assets in the trust are then distributed to your children (or even grandchildren with extra planning).

This gift strategy is not motivated by income tax savings but by estate tax savings. Depending on the length of the trust term and the trust payout rate, the ultimate transfer to your heirs can be accomplished at a dramatically discounted rate – with little or no gift and estate taxes paid.

RECOGNIZING YOUR GIFT

The Berryhill Society

As the highly influential leader of the UNC Medical School from 1941–1964, W. Reece Berryhill, M.D. '25 left an enduring legacy to UNC, North Carolina and the nation. As a tribute to the man known as "the father of modern medicine at Carolina," the W. Reece Berryhill Society was established in 2003 to recognize those generous individuals who, through a planned gift, leave a lasting legacy that will touch the lives of students, patients and the world for generations to come. Membership in the Berryhill Society is accorded to anyone documenting a planned gift to benefit the UNC School of Medicine or UNC Hospitals. Additionally, the University recognizes individuals who have made a planned gift to benefit any area of the University by offering membership in the Gerrard Legacy Society.

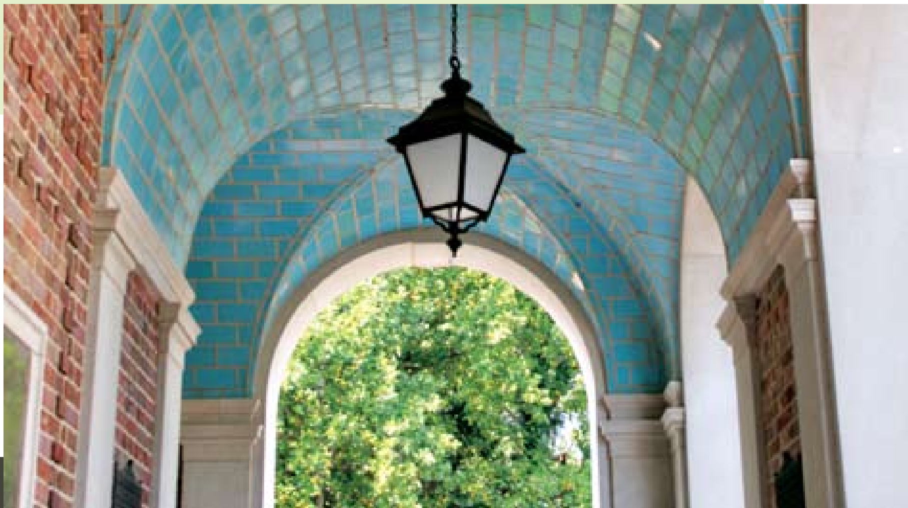
Other gift societies across medicine, the Foundation and the University recognize outright gifts at different levels.

WAYS OF GIVING TO MEDICINE AT CAROLINA

Your gift	*Charitable Remainder Trust*	*Charitable Remainder Annuity Trust*	*Charitable Gift Annuity*	*Deferred or Flexible Charitable Gift Annuity*
Your goal	Secure a stream of income and create a hedge against inflation for the future	Secure a fixed stream of income	Secure a guaranteed stream of income that is partially tax-free	Make an irrevocable gift now but defer the receipt of income until later
Make the gift	Create a trust that pays a fixed percentage of the trust's assets, revalued annually	Create a trust that pays a fixed amount based on the original value of the trust	Enter into an annuity contract with UNC that pays a guaranteed fixed amount for life	Enter into an annuity contract with UNC and elect to defer receipt of the income until a certain date or range of dates
Your benefits	Receive a variable income for life or a term of years Immediate income tax charitable deduction Asset is removed from your estate	Receive a fixed income stream for life or a term of years Immediate income tax charitable deduction Asset is removed from your estate	Receive guaranteed income payments for life Immediate income tax charitable deduction Asset is removed from your estate Potential for a portion of the income to be tax-free	Receive guaranteed income payments for life beginning when you choose Immediate income tax charitable deduction Asset is removed from your estate Potential for a portion of the income to be tax-free

WAYS OF GIVING TO MEDICINE AT CAROLINA

Your gift	*Bequest or Living Trust*	*Retirement Plan Designation*	*Charitable Lead Trust*	*Gift of Life Insurance*
Your goal	Make a revocable gift during your lifetime but defer its distribution to Medical Foundation until your death	Avoid the multi-layered taxation on IRAs or other retirement assets	Reduce gift and estate taxes on assets you pass to children or grandchildren	Make a future gift to Medical Foundation
Make the gift	Name the Medical Foundation in your will or living trust (designating a specific amount, a percentage or a share of the residue)	Name the Medical Foundation as the beneficiary of your retirement account to be distributed upon your death	Create a trust that pays fixed or variable income to Medical Foundation for a specified term of years; the principal is retained for your heirs	Contribute a life insurance policy you no longer need and/or name Medical Foundation as beneficiary
Your benefits	Avoidance of federal estate tax (estate tax reduction) Maintain control of your assets during your lifetime	Avoidance of multiple layers of federal and state taxes that would be due if you left assets to heirs	Reduce your taxable estate Your family keeps the assets, often with reduced gift and estate taxes	Current income tax deduction if you give an existing policy with cash value Possible future charitable deductions through gifts to pay policy premiums



CONTACT US

The staff of the Medical Foundation of NC, Inc. will work with you and your financial and legal advisors to establish planned gift arrangements that benefit you, your family and medicine at UNC. We will identify immediate and deferred tax advantages to you and/or your heirs and provide you with options tailored to your goals. We cannot, however, provide legal and tax advice and we urge you to consult with your advisors concerning any gift to the Foundation. For more information, please contact us.

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The University of North Carolina at Chapel Hill